Discussion of:

#### **Dominant Currency Paradigm:** A New Model for Small Open Economies

by Casas, Diez, Gopinath, and Gourinchas

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AEA Meetings 2017

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• Short-run pass-through to U.S. exports is higher

• Long-run pass-through to U.S. imports remains low after adjustment, varies across firms

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   Strategic complementarity and variable markups
   Imported inputs attenuate extent to which FX is cost-shifter

Frameworks nesting this all well developed and articulated in large literature, including Burstein and Gopinath survey.

# Then Comes DCP

- Identified (VCP) as empirically common in Goldberg and Tille (2008, 2016) in Canada
- Dollar not ubiquitous, but important in Chile (Cravino 2014)
- Dollar's worldwide prevalence (Gopinath 2016)
- In this paper, authors go from there and model DCP world where SOE trades with dollar and non-dollar countries.
- Model has two key complicating factors discussed above:
  - Variable markups (Kimball 1995 prefs)
  - Intermediate inputs (priced with stickiness)

## What Do We Need Model For?

- Authors emphasize five results:
  - **1** Terms-of-trade  $(p^E/p^I)$  are stable
  - **2** Dominant-currency passthrough is high
  - **3** Non-dominant currency passthrough is low
  - **4** Depreciations do little to exports



• Qualitatively, all these are pretty close to assumptions (they impose Calvo parameters).

#### What Do We Need Model For?

- Authors emphasize five results:
  - Terms-of-trade (p<sup>E</sup>/p<sup>I</sup>) are stable
    Clear, since imports and exports are sticky in dollars
  - 2 Dominant-currency passthrough is high By construction, import prices move one-to-one with the dollar
  - Son-dominant currency passthrough is low Import prices only move one-to-one with the dollar
  - Depreciations do little to exports
    Export prices do not move relative to export market currencies
  - Depreciations do lots for imports
    Domestic prices depreciate relative to imports
- But quantitatively, model chooses DCP. I'm convinced and now we have a tool. But power will come from applications.

# Puzzles/Issues to Address Using Colombian Data

- Exporter profit margins surge with depreciation vs. dollar. Any difference with LCP? Less likely to relax borrowing constraint?
- Do firms offset their exposure with hedges or hold asset positions that help?
- How might this distort entry patterns across Dollar and Non-Dollar destinations? Relative prices most distorted after major dollar moves?
- What are the differences in Colombia's vs. Chile's business cycles tied to differential dollar use? (Add "choice" to model.)

# Bigger Puzzles/Issues (need GE)

- Should Taylor rules with FX include trade invoicing shares?
- Lawyers being "trained" to write boilerplate trade contracts to promote RMB invoicing. How would this matter?

- Where did Dollar preeminance come from? What would change it?
- How relate to Rey's global financial cycle? Cool/novel prediction of dollar as global "home-bias" shock.

#### Dollar Strength as Home-Bias Shock



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# Summary

- Very nice paper pursuing ambitious new paradigm for sticky price models
- In many dimensions most quantitatively rigorous treatment of pricing ridigities in international context
- Currently, distance from assumptions to outcomes not enormous, but very useful machinery to apply to important and novel questions